



Steve Lankenau

Commercial/Industrial Specialist

(937) 492.4423

Industrial Property Brokers is a premier, full service commercial real estate company offering sales, leasing, investment analysis, tenant representation and project management throughout Ohio. Through an association with SIOR and CCIM networks, Industrial Property Brokers provides local and worldwide Marketing Services.

Career History

Steve Lankenau, Real Estate Agent for Industrial Property Brokers, together with Tim Echemann, Broker, have 23 years experience in industrial and commercial sales and leasing. Steve brings a wealth of business experience with him having been involved in many different business ventures. Lankenau formed American Ag Fuels in 2004 and is the Chairman of the Board. He is the Principle of Lankenau Properties, LLC. He also served as owner and general manager of WDFM Radio Station in Defiance, Ohio and was the Mayor of Napoleon for 3 terms. He has been on the board of trustees for Northwest State Community College, served as past president of the Napoleon Area Chamber of Commerce and past chairman of the Congregation of St. Paul Lutheran Church in Napoleon.

Company Highlights

Tim Echemann, broker has successfully completed over \$14,000,000 of transactions in a three year period including a number of "Fortune 500" companies. Among his many accomplishments, is the sale of the 119,000 sq. ft. Aerovent facility in Piqua. In addition, Tim negotiated the sale of the Alcoa Corporate Administrations Services facility in Sidney. Tim also sold the 191,000 sq. ft. Honda distribution Center in Dayton, Ohio to Foster & Gallagher. This sale was significant as other brokerage firms had marketed the property for over five years and Tim sold it within one year.

Clients Served

Paul Sherry, John Scarbrough, Walter Lamb, Aaron Wright, GM Mechanical, Kirk National Lease, Holloway, Damewood Enterprise, Lacial and Ohio Realty Advisors.

Industry Achievements

Through IPB, Steve has access to the Certified Commercial Investment Member (CCIM) organization as well as the Society of Industrial and Office Realtors (SIOR) organization.

Education

Miami University, Ohio
Harvard University, Masters

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Industrial Sales and Leasing

Specializing in Industrial and Commercial Property Solutions

